

CITY OF HUNTSVILLE, TEXAS

Russell Humphrey, Mayor

Jon Strong, Ward 4, Chairman
Karen Denman, At-Large Position 2



Vicki McKenzie, At-Large Position 3
Pat Graham, At-Large Position 4

CITY COUNCIL FINANCE COMMITTEE AGENDA

TUESDAY, MAY 19, 2026, 9:00 AM

Huntsville City Hall, 1220 11th Street, Huntsville, Texas, 77340

Persons with disabilities who plan to attend this meeting and may need auxiliary aids or services are requested to contact the City Secretary's office (936.291.5413) two working days prior to the meeting for appropriate arrangements.

1 CALL TO ORDER

2 DISCUSSION/CONSIDERATION

The Finance Committee will hear presentations, discuss, and may consider recommendations to the City Council on the following items.

- a** Approve minutes of the May 5, 2026 Finance Committee meeting
Lance Hall, Finance Director
- b** Discuss the purchase of Cellular endpoints for water meters from Badger
Kim Kembro, Public Works Director

3 ADJOURNMENT

CERTIFICATE

I do hereby certify that the above notice was posted on the City Hall bulletin board, a place convenient and readily accessible to the general public at all times, and to the City's website, www.HuntsvilleTX.gov, in compliance with Chapter 551, Texas Government Code.

DATE OF POSTING: May 13, 2026

TIME OF POSTING: 3:45 p.m.

TAKEN DOWN:

Sharon Schultz

Sharon Schultz, Deputy City Secretary



CITY COUNCIL FINANCE COMMITTEE AGENDA

5/19/2026

Agenda Item Number: 2.a.

Agenda Item: Approve minutes of the May 5, 2026 Finance Committee meeting

Initiating Department/Presenter: Finance

Presenter:
Lance Hall, Finance Director

Discussion:

Financial Implications:

Associated Information:

1. Fin Comm Minutes 05.05.2026

Finance Committee Minutes

May 5, 2026

Members' Present: Jon Srong, Karen Denman, Pat Graham, and Vicki McKenzie

Staff Present: Scott Swigert, Kristy Doll, Robby Chapman, Ricardo Villegrand, Lance Hall, Marcy Metz, Laurie O'Brien, Kimberly Kembro, Christina Bodin-Turner, Kathlie Jeng-Bulloch, Penny Joiner, Layne Yeager, Savannah Gonzalez-Caballero, Olivia Discon.

The agenda items discussed were:

- Approved the minutes of the April 7, 2026, meeting.
- Lance Hall and Layne Yeager discussed changes to the FY 25-26 Fee Schedule with the addition of the Airport Operations. These changes are being presented to the full City Council at tonight's meeting for approval.
- Olivia presented a presentation to the Committee on Tax Exempt Property within Huntsville and the impact that it has on our community. The committee members all enjoyed the presentation and indicated that they wanted it shared with the full City Council. The presentation will be presented to the full City Council on May 19th.



CITY COUNCIL FINANCE COMMITTEE AGENDA

5/19/2026

Agenda Item Number: 2.b.

Agenda Item: Discuss the purchase of Cellular endpoints for water meters from Badger

Initiating Department/Presenter: Finance

Presenter:

Kim Kembro, Public Works Director

Discussion: Staff requests approval for the purchase of approximately 1,600 ¾-inch, 200 1-inch, and 200 2-inch meter heads with cellular endpoints from Badger Meter for use within the City's water meter system. The City has been proactively replacing older Advanced Metering Infrastructure (AMI) meters with newer Automated Meter Reading (AMR) meter heads as existing meters fail or require replacement. The upgraded AMR meter heads are compatible with cellular endpoints that automatically transmit meter readings and usage data directly to the Badger Beacon Portal. This technology eliminates the need for staff to physically obtain meter readings through traditional drive-by collection methods, resulting in increased operational efficiency, reduced labor demands, and improved accuracy in meter reading and customer usage monitoring. Additionally, the cellular endpoint system allows utility customers to monitor their water usage through the Beacon Portal at their convenience. Customers are charged a \$1.00 monthly fee for access to the service, which offsets the City's monthly service charge from Badger Meter for the cellular connectivity. Currently, the City has approximately 2,000 cellular endpoints installed throughout the system, with an estimated 10,000 additional endpoints remaining to complete the transition to the upgraded system. Badger Meter is currently offering a promotional incentive in which the purchase of 100 cellular endpoints includes an additional 10 endpoints at no cost, along with a six-month waiver of the monthly cellular service fee. Based on the City's proposed purchase of 2,000 cellular endpoints, the City would receive 200 additional endpoints at no charge, resulting in an estimated savings of approximately \$48,269.20. Implementation of the cellular AMR system will continue to improve operational efficiency by allowing utility staff to obtain meter reads remotely and in real time without requiring field personnel to conduct manual or drive-by readings. The cellular endpoints are proprietary equipment and are considered a sole source item available exclusively through Badger Meter to maintain compatibility with the City's existing meter infrastructure and beacon software platform

Financial Implications:
Associated Information: 1. Badger Meter Cellhead Endpoint 2. Executed City of Huntsville 1 1 (2)

Badger Meter Inc.
4545 W Brown Deer Road Milwaukee WI 53223
PO Box 245036 Milwaukee WI 53224-9536

To **Customer ID** 00422108
CITY OF HUNTSVILLE
1212 AVENUE M
HUNTSVILLE
Texas , 773404608

Pricing Effective Dates: 05-01-2026 - 06-01-2026

Salesperson	Proposal Subject	Shipping Terms / INCO Terms	Payment Terms
005744 SABRINA ALAQUINEZ	Proposal_3878032_05-02-2026	PREPAY/NO CHARGE For SHIPMENTS > \$35,000 FCA FACTORY	NET 30 DAYS

Line #	Description	Qty	Unit Net Price USD	Line Totals USD
1	BMI Part No.: 116-2518 Cat String: R4-BA1-M1BI-2B1-8BE-NX-AG-TF-AA-B0A Description: R4 - REGISTRATION FOR: BA1 - MODEL 25 HR-E ORION CELLULAR, 2 - POLYMER LID / POLYMER SHROUD (GREY) Torx Seal Screw, Standard, 8 Dial - 0.1 Gal, E - 1,000 NX - YR 9D BRCD IN, NONE out Pit/ Remote Thru Lid Kit, TWIST TIGHT - 5 FT (MTR, ASSY), AA - Ground/ Ocean (Paused), B0A - BADGER METER STANDARD (ID=B0A)	1600	226.84	362,944.00
2	BMI Part No.: 116-2518 Cat String: R4-BA1-M1BI-2B1-8BE-NX-AG-TF-AA-B0A Description: R4 - REGISTRATION FOR: BA1 - MODEL 25 HR-E ORION CELLULAR, 2 - POLYMER LID / POLYMER SHROUD (GREY) Torx Seal Screw, Standard, 8 Dial - 0.1 Gal, E - 1,000 NX - YR 9D BRCD IN, NONE out Pit/ Remote Thru Lid Kit, TWIST TIGHT - 5 FT (MTR, ASSY), AA - Ground/ Ocean (Paused), B0A - BADGER METER STANDARD (ID=B0A)	120	0.00	0.00
3	BMI Part No.: 68886-104 Description: ORION CELLULAR LTE SERV UNIT	10320	0.000	0.00
4	BMI Part No.: 116-2979 Cat String: R4-KC1-M1BI-2B1-8BE-NX-AG-TF-AA-B0A Description: R4 - REGISTRATION FOR: KC1 - MODEL 70 HR-E ORION CELLULAR, 2 - POLYMER LID / POLYMER SHROUD (GREY) Torx Seal Screw, Standard, 8 Dial - 0.1 Gal, E - 1,000 NX - YR 9D BRCD IN, NONE out Pit/ Remote Thru Lid Kit, TWIST TIGHT - 5 FT (MTR, ASSY), AA - Ground/ Ocean (Paused), B0A - BADGER METER STANDARD (ID=B0A)	200	224.89	44,978.00
5	BMI Part No.: 116-2979 Cat String: R4-KC1-M1BI-2B1-8BE-NX-AG-TF-AA-B0A Description: R4 - REGISTRATION FOR: KC1 - MODEL 70 HR-E ORION CELLULAR, 2 - POLYMER LID / POLYMER SHROUD (GREY) Torx Seal Screw, Standard, 8 Dial - 0.1 Gal, E - 1,000 NX - YR 9D BRCD IN, NONE out Pit/ Remote Thru Lid Kit, TWIST TIGHT - 5 FT (MTR, ASSY), AA - Ground/ Ocean (Paused), B0A - BADGER METER STANDARD (ID=B0A)	20	0.00	0.00

Thank you for your business!

Estimated ship dates subject to change based upon component availability, as a result of global supply chain constraints, or credit review.
This acknowledgment is made subject to the terms & conditions found on our web-site: <https://www.badgermeter.com/terms-and-conditions>.
Terms and conditions related to service units, training, and professional services can be found here: <https://badgermeter.com/service-units-terms-and-conditions>

Line #	Description	Qty	Unit Net Price USD	Line Totals USD
6	BMI Part No.: 68886-104 Description: ORION CELLULAR LTE SERV UNIT	1320	0.000	0.00
7	BMI Part No.: 116-2636 Cat String: R4-RD1-M1BI-2B1-8CE-NX-AG-TF-AA-B0A Description: R4 - REGISTRATION FOR: Model 170- 2" , HR-E ORION CELLULAR, 2 - POLYMER LID / POLYMER SHROUD (GREY) Torx Seal Screw, Standard, 8 Dial - 1 Gal, E - 1,000 NX - YR 9D BRCD IN, NONE out Pit/Remote Thru Lid Kit, TWIST TIGHT - 5 FT (MTR, ASSY), AA - Ground/Ocean (Paused), B0A - BADGER METER STANDARD (ID=B0A)	200	224.89	44,978.00
8	BMI Part No.: 116-2636 Cat String: R4-RD1-M1BI-2B1-8CE-NX-AG-TF-AA-B0A Description: R4 - REGISTRATION FOR: Model 170- 2" , HR-E ORION CELLULAR, 2 - POLYMER LID / POLYMER SHROUD (GREY) Torx Seal Screw, Standard, 8 Dial - 1 Gal, E - 1,000 NX - YR 9D BRCD IN, NONE out Pit/Remote Thru Lid Kit, TWIST TIGHT - 5 FT (MTR, ASSY), AA - Ground/Ocean (Paused), B0A - BADGER METER STANDARD (ID=B0A)	20	0.00	0.00
9	BMI Part No.: 68886-104 Description: ORION CELLULAR LTE SERV UNIT	1320	0.000	0.00

Subtotal - USD	452,900.00
Total Price - USD	452,900.00

Notes and Assumptions

If applicable, sales tax and freight, if included on the proposal, is an estimate and will be recalculated based on rates and tax status in effect at the time of invoicing.

To expedite the order entry process, please ensure the following is noted on your purchase order: billing address, shipping address, purchase order number, quantity, price, payment terms, quotation number, and the vendor is listed as Badger Meter, Inc.

Please send all purchase orders to the contact that prepared this quotation for you.

Actual lead time to be provided at time of order.

Badger Meter provides certification files to help manage meter and endpoint inventory and to maintain meter accuracy data. The standard method of delivery for this format is via electronic mail. Any deviations from our standard format, or any custom file formats, will be considered on a time and material basis.

Due to continuous improvements and redesign of Badger Meter products and technology solutions, Badger Meter reserves the right to provide our newest product solutions as an alternative to the proposed products provided they are in conformance with the requirements of the specifications and do not exceed the prices quoted.

Thank you for your business!

Estimated ship dates subject to change based upon component availability, as a result of global supply chain constraints, or credit review. This acknowledgment is made subject to the terms & conditions found on our web-site: <https://www.badgermeter.com/terms-and-conditions>. Terms and conditions related to service units, training, and professional services can be found here: <https://badgermeter.com/service-units-terms-and-conditions>



4545 W Brown Deer Road
PO Box 245036
Milwaukee, Wisconsin 53224-9536
414-355-0400 | 800-876-3837
www.badgermeter.com

May 1, 2026

Mr. Paul Widner
City of Huntsville
448 Highway 75
Huntsville, TX 77320

RE: Sole Source Letter

Dear Mr. Widner:

This letter will confirm that Badger Meter is the sole source provider of E-Series® Ultrasonic Meters, Recordall® Disc Meters, Recordall Compound Series/Combo Meters, Recordall Turbo Series Meters, HR-E® Encoders, HR-E LCD Encoders, BEACON® SaaS, BEACON Mobile Reading Solutions and ORION® Endpoints for the City of Huntsville.

In the event you have any questions regarding this correspondence, we can be reached by telephone at 800-876-3837 or by email at proposals@badgermeter.com.

Sincerely,

BADGER METER, INC.

A blue ink signature of Matthew B. Gieseke, written in a cursive style.

Matthew B. Gieseke
Assistant Secretary and Proposal Lead

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E-Series® Ultrasonic Meters, Recordall® Disc Meters, Recordall Compound Series/Combo Meters, Recordall Turbo Series Meters, HR-E® Encoders, HR-E LCD Encoders, BEACON® SaaS, BEACON Mobile Reading Solutions and ORION® Endpoints